



Revision number: 1

Purchasing Agent: Eula Neel

**Item: Chemical Management Systems, Portion Control Systems, Custodial Supplies, and Janitorial Supplies**

Vendor: 93743A

The Butcher Company  
67 Forest Street  
Marlborough MA 01752

Internet Homepage: [www.butchers.com](http://www.butchers.com)

Telephone: (800) 795-9550

Fax number:

Contact: Dave Barela

Email address: DBarela@butchers.com

Brand/trade name: Butcher's Outpost

Price: See Attached Price Schedule

Terms: Net 30

Effective dates: Apr 04, 2001 through Mar 31, 2004, (1 renewal option ending 2006)

Days required for delivery: 2-7 Days ARO

Price guarantee period: 6 Months

Minimum order: \$250.00

Min shipment without charges:

Other conditions:

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**REVISION #1:** Please note: Purchasing Agent has been changed to Eula Neel.

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Bid # MH1907

Multiple awards have been issued. See MA056, MA295, MA1308, MA1309, MA1310, MA1311, MA1312, MA1313 AND MA1210 before awarding.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

Vendor is required to furnish Eula Neel, State Purchasing, Annual Usage Reports. Please report total dollar figure by each separate State Agency and Political Sub-division.

**Distributors:**

Vendor # 93743A  
Waxie Sanitary Supply  
2538 S 3850 W  
Salt Lake City, UT 84120  
Phone: 800-367-5490  
FAX: 801-972-3295

Vendor # 15545G  
Bell Janitorial Supply  
1776 Wall Street  
Ogden, UT 84404  
Phone: 800-750-5507  
FAX:

Contact: Susan Markey

Contact: Mike Tanner

Command Center						
	Product	Size	Cost	Dilution Ratio	Cost Per Usable Gallon	Case Yield Gallons
1	SPEEDBALL Heavy Duty Spray and Wipe Cleaner	1.5 Gallon	\$55.81	1 - 6	\$5.315	10.5
2	LOOK The Streak-Free Glass Cleaner	1.5 Gallon	\$51.11	1 - 32	\$1.033	49.5
3	GLISTEN Glass & Surface Cleaner	1.5 Gallon	\$37.34	1 - 19	\$1.245	30.0
4	SUNDANCE Neutral, Daily-Use Floor Cleaner	1.5 Gallon	\$49.57	1 - 256	\$0.129	385.5
5	SUMMER BREEZE Fresh Scent Deodorant	1.5 Gallon	\$39.79	1 - 6	\$3.790	10.5
				1 - 20	\$1.263	31.5
				1 - 40	\$0.647	61.5
6	LEMON TWIST Citrus Scent Deodorant	1.5 Gallon	\$39.79	1 - 6	\$3.790	10.5
				1 - 20	\$1.263	31.5
				1 - 40	\$0.647	61.5
7	INSPIRE Fresh Scent Deodorant	1.5 Gallon	\$65.36	1 - 13	\$3.113	21.0
				1 - 25	\$1.676	39.0
				1 - 40	\$1.063	61.5
8	BLUE SKIES II Fresh, Full Fragrance Cleaner/Disinfectant	1.5 Gallon	\$18.68	1 - 64	\$0.192	97.5
9	LEMON FIELDS II Citrus, Full-Fragrance Cleaner /Disinfectant	1.5 Gallon	\$18.68	1 - 64	\$0.192	97.5
10	PINE MOUNTAIN II Evergreen, Full-Fragrance Cleaner/Disinfectant	1.5 Gallon	\$18.68	1 - 64	\$0.192	97.5



Command Center						
Product		Size	Cost	Dilution Ratio	Cost Per Usable Gallon	Case Yield Gallons
11	DIMENSION II Long-Dilution, Neutral Cleaner/Disinfectant	1.5 Gallon	\$33.12	1 - 256	\$0.086	385.5
12	SPIN OUT Residue-Free, Carpet Spin Cleaner	1.5 Gallon	\$42.75	1 - 20	\$1.357	31.5
14	HEAD START Extra Strength Carpet Pre-Spray	1.5 Gallon	\$58.10	1 - 20	\$1.844	\$31.50
15	FOUNTAINHEAD Deep Cleaning Carpet Extraction Cleaner	1.5 Gallon	\$37.53	1 - 256	\$0.097	385.5
16	BATH MATE Acid-Free Washroom Disinfectant Cleaner	1.5 Gallon	\$55.51	1 - 12	\$2.847	19.5
17	HIGH GEAR Degreaser for Food & Petroleum-Based Soil	1.5 Gallon	\$20.25	1 - 10	\$1.227	16.5
				1 - 25	\$0.519	39.0
				1 - 36	\$0.365	55.5
18	BROADCAST High Intensity Floral Fragrance Deodorant	1.5 Gallon	\$62.10	1 - 4	\$8.280	7.5
				1 - 20	\$1.971	31.5
				1 - 40	\$1.010	61.5
19	TRIPLE TEAM Heavy Duty Washroom Cleaner	1.5 Gallon	\$61.60	1 - 12	\$3.974	15.5
				1 - 32	\$1.245	49.5
20	HOT SPRINGS Powerful, General Purpose Cleaner	1.5 Gallon	\$31.80	1 - 64	\$0.326	97.5
				1 - 128	\$0.318	193.5
21	PHENEX N.S. Tuberculocidal Cleaner/Disinfectant	1.5 Gallon	\$62.42	1 - 256	\$0.162	385.5
22	SPEEDBALL 2000 Powerful, Butyl-Free Spray Cleaner	1.5 Gallon	\$63.55	1 - 5	\$7.061	9.0
				1 - 10	\$3.852	16.5
23	LANCER Butyl-Free Cleaner for General Purpose/Floor Care	1.5 Gallon	\$33.97	1 - 64	\$0.348	97.5
				1 - 256	\$0.088	385.5
24	SPEEDTRACK Clean and Burnish UHS Floor Restorer	1.5 Gallon	\$32.25	1 - 28	\$0.741	43.5
				1 - 35	\$0.597	54.0
25	FULL IMPACT Power Packed, Butyl-Free, No Rinse Stripper	1.5 Gallon	\$84.06	1 - 13	\$4.003	21.0
				1 - 20	\$2.669	31.5
				1 - 23	\$2.335	36.0
26	CENTER CUT Meatroom Degreaser	1.5 Gallon	\$19.96	1 - 20	\$0.634	31.5
				1 - 40	\$0.325	61.5
				1 - 64	\$0.205	97.5
27	BROADSIDE* Pot and Pan Soap	1.5 Gallon	\$30.64	1 - 64	\$0.314	97.5
				1 - 128	\$0.158	193.5
				1 - 256	\$0.079	385.5



Command Center						
	Product	Size	Cost	Dilution Ratio	Cost Per Usable Gallon	Case Yield Gallons
28	CLOCKWORK** Sanitizer	1.5 Gallon	\$22.39	1 - 512	\$0.029	769.5
29	TIDAL WAVE Acid-Free Washroom Cleaner	1.5 Gallon	\$59.70	1 - 10	\$3.618	16.5
				1 - 15	\$2.488	24.0
				1 - 23	\$1.658	36.0
30	TRACER Disinfectant Washroom Cleaner	1.5 Gallon	\$39.22	1 - 16	\$1.538	25.5
				1 - 64	\$0.402	97.5
31	LOOK NB Non-Butyl Glass Cleaner	1.5 Gallon	\$60.84	1 - 32	\$1.229	49.5
32	HEPTAGON Hepacidal Quat Cleaner/Disinfectant	1.5 Gallon	\$25.91	1 - 64	\$0.266	97.5
33	MORNING MIST Neutral Disinfectant/Cleaner	1.5 Gallon	\$22.92	1 - 64	\$0.235	97.5
34	QUEST 256 Neutral Disinfectant/Cleaner	1.5 Gallon	\$40.45	1 - 256	\$0.105	385.5
35	RIPTIDE II Foaming Shower Room Cleaner	1.5 Gallon	\$23.48	1 - 10	\$1.423	16.5
				1 - 20	\$0.745	31.5
				1 - 32	\$0.474	49.5
36	BLAST Non Solvent Cleaner/Degreaser	1.5 Gallon	\$20.58	1 - 10	\$1.248	16.5
				1 - 32	\$0.416	49.5
				1 - 128	\$0.106	193.5
37	SHOCKWAVE Maximum Power Cleaner/Degreaser	1.5 Gallon	\$44.56	1 - 5	\$4.951	9.0
				1 - 16	\$1.748	25.5
				1 - 32	\$0.900	49.5
				1 - 128	\$0.230	193.5
38	BREAKDOWN Enzyme-fortified Odor Eliminator	1.5 Gallon	\$25.76	1 - 5	\$2.863	9.0
				1 - 32	\$0.520	49.5
				1 - 64	\$0.264	97.5

\* Broadside Pot and Pan Soap is only for use in the Outback Sink Dispensing System.

\*\*Clockwork Sanitizer dilution of 1:512 cannot be attained using a 1 GPM eductor.

Equipment	
4 Button System	No Charge
Mobile Care for 4 Button System	No Charge
1 Button Bucket Fill Satellite	No Charge
1 Button Bottle Fill Satellite	No Charge
Ranger Mobile System	No Charge

Finet Commodity Code(s): **For Agency Use Only**

48512000000	Cleaner and Polish, Metal (For Brass, Stainless Steel, Etc.)
48513000000	Cleaner, Hand and Skin, Synthetic Detergent Type
48516000000	Cleaner, Hard Surface, General Purpose, Liquid
48518000000	Cleaner, Heavy Duty Degreaser (Including Oven Cleaner)
48520000000	Cleaner and Polish for Marble, Masonry, Porcelain, Etc.
48522000000	Cleaner, Sewer and Waste Pipe, Acid and Caustic Types
48524000000	Cleaner, Sewer and Waste Pipe, Aerobic Bacteria and Fungi Type
48525000000	Cleaner, Tile and Grout
48526160000	Cleaner, Toilet Bowl, Powder
48528000000	Cleaner and Wax-Window, Mirror, and Glass
48529000000	Cleanser, Powdered, Chlorinated
48537000000	Detergent-Disinfectant (Washroom Type), Liquid and Aerosol
48540000000	Disinfectants, Spray and Powdered
48554000000	Floor Polishes and Waxes, Floor Sealer, and Dust Mop Treating Compound
48555000000	Floor Stripper and Cleaner
48578000000	Rug Shampoo and Spot Remover
48584000000	Scale Remover (Acid Type Cleaners for Dishwashers, Steam Tables, Etc.)
48586480002	Soap, A-125
48587000000	Soil Retardant (For Carpets, Rugs, Etc.)
50534360000	Detergent, Germicidal
50535470000	Detergent, Laundry, Granular
50535500000	Detergent, General Purpose, Powder
50535540000	Detergent, Low Sudsing, Powder
96286000000	Freight



Outpost						
Product		Size	Cost	Dilution Ratio	Cost Per Usable Gallon	Bottle Yield Gallons
1	SPEEDBALL Original Power Cleaner	1 Liter	\$21.68	1 - 6	\$5.860	3.7
2	LOOK Glass & Surface Cleaner	1 Liter	\$19.85	1 - 32	\$1.147	17.3
3	GLISTEN Premium Glass & Surface Cleaner	1 Liter	\$14.50	1 - 19	\$1.355	10.7
4	SUNDANCE Neutral, Daily-Use Floor Cleaner	1 Liter	\$19.25	1 - 256	\$0.142	135.7
7	INSPIRE Fresh Scent Deodorant	1 Liter	\$25.38	1 - 60	\$0.786	32.3
8	BLUE SKIES II Fresh, Full Fragrance Cleaner/Disinfectant	1 Liter	\$7.25	1 - 64	\$0.211	34.3
11	DIMENSION II Long-Dilution, Neutral Cleaner/Disinfectant	1 Liter	\$12.86	1 - 256	\$0.095	135.7
12	SPIN OUT Residue-Free, Carpet Spin Cleaner	1 Liter	\$16.60	1 - 20	\$0.527	31.5
13	REEDEEM Carpet Extraction Rinse	1 Liter	\$18.28	1 - 256	\$0.135	135.7
14	HEAD START Extra Strength Carpet Pre-Spray	1 Liter	\$22.56	1 -20	\$2.051	11.0
15	FOUNTAINHEAD Deep Cleaning Carpet Extraction Cleaner	1 Liter	\$14.58	1 - 256	\$0.107	135.7
16	BATH MATE Acid-Free Washroom Disinfectant Cleaner	1 Liter	\$21.56	1 -12	\$3.080	7.0
18	BROADCAST High Intensity Floral Fragrance Deodorant	1 Liter	\$28.80	1 - 20	\$0.000	11.0
19	TRIPLE TEAM Heavy Duty Washroom Cleaner	1 Liter	\$23.93	1 - 22	\$1.994	12.0
20	HOT SPRINGS Powerful, General Purpose Cleaner	1 Liter	\$12.35	1 - 64	\$0.360	34.3
22	SPEEDBALL 2000 Powerful, Butyl-Free Spray Cleaner	1 Liter	\$24.68	1 - 5	\$7.479	3.3
23	LANCER Butyl-Free Cleaner for General Purpose/Floor Care	1 Liter	\$13.19	1 - 64	\$0.385	34.3
				1 - 256	\$0.097	135.7
30	TRACER Disinfectant Washroom Cleaner	1 Liter	\$15.23	1 - 64	\$0.444	34.3
32	HEPTAGON Hepacidal Quat Cleaner/Disinfectant	1 Liter	\$10.06	1 - 64	\$0.293	34.3
33	MORNING MIST Neutral Disinfectant/Cleaner	1 Liter	\$8.90	1 - 64	\$0.260	34.3
34	QUEST 256	1 Liter	\$15.71	1 - 256	\$0.116	135.7



Outpost					
Product	Size	Cost	Dilution Ratio	Cost Per Usable Gallon	Bottle Yield Gallons
Neutral Disinfectant/Cleaner					



Outpost						
Product		Size	Cost	Dilution Ratio	Cost Per Usable Gallon	Bottle Yield Gallons
36	BLAST Non Solvent Cleaner/Degreaser	1 Liter	\$7.99	1 - 32	\$0.462	17.3
37	SHOCKWAVE Maximum Power Cleaner/Degreaser	1 Liter	\$17.30	1 - 12	\$2.472	7.0
38	BREAKDOWN Enzyme-fortified Odor Eliminator	1 Liter	\$10.00	1 - 32	\$0.578	17.3
Equipment						
Dispenser						No Charge
4 Bottle Rack						No Charge